



Annual Review
2011



Your living landscape. Your living seas.

Report from the Chairman

2011 was a very challenging year for the economy with financial constraint and far-reaching cuts in spending that had a dramatic impact on many parts of the voluntary sector. Kent Wildlife Trust, with the valuable level of independent donations and subscriptions it receives from its supporters and a broad spectrum of other income streams, was - to some degree - sheltered from winds that were blowing through other parts of the charity world. However, as the year progressed it became clear that the Trust, too, was suffering from the general contraction in the economy. Many partners who have actively worked alongside us for many years were no longer there to front their own organisations' environmental programmes, and that investment in the environment has been lost. Natural England, a very important partner, lost both staff and much of its capacity to finance new initiatives. The immense value of legacies to the Trust came to the forefront as we were fortunate enough to receive a significant legacy during the year. This helped to ensure we retained the considerable skills needed to defend Kent's wildlife. Charitable Trusts continued to actively support our work but the competition for their support is fierce. Meanwhile, although our supporters remain wonderfully loyal, it is increasingly difficult to keep the 31,000 members who support us now, despite the remarkably low level of attrition.

The Government's commitment to be "the Greenest Government yet" came under serious challenge as there were threats to planning controls, to the hitherto accepted importance of environmental designations on land and deregulation of many of the environmental constraints that lie at the heart of our ability to defend the County's wildlife. The calls for a Thames Estuary Airport continue unabated; despite campaigns over 40 years and the international status of the estuary the plans continue to receive political support. Similarly, the demand for a Lower Thames crossing continues, and its contribution to the rapid movement of large numbers of lorries is regarded as crucial for the future of the County's economy.

The work of Kent Wildlife Trust - and that of the other Trusts across the country - to voice the need for the defence of wildlife and wild places has never been more important and the support of our members never more necessary. As this Review is being compiled, the political approach taken to this continues to change rapidly and the Trust remains determined to respond as effectively as possible to the challenges put before us.



Fidelity Weston

Fidelity Weston
Chairman



Against this background, during 2011 we have continued to maintain a high level of activity. Our reserves teams have been managing active restoration of habitats at Blean Woods, Hothfield Heathlands and at Wilderness Down. At Nashenden Down chalk downland and low-input arable are being created side by side. Taking Old Park Hill under management has made a big contribution to the complex of Downland under management around Dover, while the introduction of grazing on the bastion slopes of Dover Castle illustrates another way in which the Trust can intervene directly.

Our diverse array of conservation activities remains busy. The value for wildlife of our landowner advisory service continues to be apparent, with more landowners, farmers and other groups seeking our advice. Wetland projects in East and West Kent continue this emphasis on collaboration and our marine team has been fully engaged in supporting the designation of Marine Protected Zones. The appointment of a Head of People Engagement - to draw together our schools and outreach work, volunteering, fundraising, membership and marketing functions - shows the strength of the Trustees' desire to ensure that our work with a wide range of audiences should have the highest priority and be reflected throughout the work of the Trust.

All our activities drawn together give strength and direction under our Living Landscape vision to the principles which have been enshrined in the Government White Paper for the Environment: More, Bigger, Better, Joined.

Throughout this Annual Review there is evidence of the sustained support of our members and many others who value our work. This support brings us an independent voice and the money to continue to carry our message, through lobbying and by example. We could not do what we do without this generous and vital recognition, so **thank you to you all.**

Creating and looking after places for wildlife

Further progress was made throughout 2011 to restore our natural heritage through the principles of 'more, bigger, better, joined'...

The Historic Dover Downlands Project: *A new nature reserve*

The lease of Old Park Hill from the Dover Harbour Board as a nature reserve significantly extended the area of chalk grassland under restoration in the County. Meanwhile, agreement to secure the conservation management of Dover Castle was reached with English Heritage and Natural England during 2011, enabling the return of sheep grazing to the castle grounds. Sheep grazing will restore and conserve both the chalk grassland and archaeological interest of this iconic Local Wildlife Site.



Grazing at Dover Castle © Ray Lewis



Koniks at Ashford Warren © Beth Hukins

Blean Project: *Increasing plant diversity*

Some 80 hectares of wooded heathland and bog were grazed at low intensity, using Highland cattle and Konik horses, with a resulting increase in plant diversity in the grazed areas.



Beaver at Ham Fen © Ray Lewis

Ham Fen Beaver Project: *Licence extension*

Ham Fen's colony of eight beavers has really begun to promote an increase in both plant and animal species diversity on the site. The ten year licence that underpins this work has been extended for a further ten years.

Ashford Warren & Hoads Wood: *Re-establishment of native habitats*

A programme of works to re-establish an exciting and rich mosaic of mixed native woodland, open wooded heath and acid grassland habitats was a key achievement of 2011, in partnership with Ashford Borough Council.

Wilderness Down Project: *Commencement of conservation grazing*

School Meadow (part of Spuckles Wood) and Bowl Wood – along with adjacent arable farmland acquired by the Trust the previous year - were stock fenced during 2011. This will enable conservation grazing to commence in 2012, with support from the GrantScape Biodiversity Challenge fund.



Spuckles Wood © Ray Lewis

Kemsing Down Nature Reserve: *Achieving sustainable management*

After much preparation, a major milestone for the reserve was reached in 2011 with the introduction of grazing by the Trust's own Hebridean sheep. This is the first time this area has been grazed for many decades and is a major step forward in the quest for sustainable management of this important area of chalk grassland.

Sevenoaks Wildlife Reserve: *Habitat management*

A three year project, funded by the Ibstock Cory Environmental Trust, was completed in 2011. The project enabled a significant amount of habitat management work to be carried out in many parts of the reserve with outcomes including:

- 5 bird hides connected by approximately 1.7km of wheelchair friendly accessible paths
- Management of veteran trees to prolong tree life and maintain nesting and roosting habitat for birds and bats
- Bankside tree copping to encourage rich and varied vegetation around lake edges
- Riverside tree copping to improve the aquatic and marginal habitats of the River Darent
- Enhancement and expansion of reedbed areas.
- Flood risk assessment study on the west lake
- Sand face scraping and drilling of artificial nesting holes in the disused sand quarry to encourage the return of a breeding sand martin colony



Sevenoaks Wildlife Reserve © Anna Marie Buss

Local Food Project: *Specialist support for Trust sites*

The 'Special Reserve' conservation grazing project, funded by the Big Lottery's Local Food Programme, is now in its third year and continues to develop and provide grazing and specialist support for many of the Trust's sites, as well as providing income to offset costs. In 2011, 93 lambs were produced, some of which will replace older stock. A small herd of Dexter cattle is also being developed to gradually replace older animals.

Heath fritillary butterfly



Influencing social and economic development to win for wildlife

Work continues to inform decision makers and seek collaboration to create Living Landscapes and Living Seas...

Planning Applications: *Influencing local policy*

The Trust's Planning Officers reviewed 522 planning applications during the course of 2011. In 138 cases, written representations were submitted, either urging the imposition of conditions to safeguard and enhance wildlife, or objecting to developments that threatened unavoidable damage. In addition, the Trust has been actively influencing the development of local planning policy.



Volunteers at Sladden Wood

Marine Conservation: *Helping to identify Marine Conservation Zones*

Following the Marine and Coastal Access Act 2009, the Trust's marine work in 2011 focused on efforts to secure the best possible network of Marine Conservation Zones through full engagement in the two-year Balanced Seas stakeholder process. The Trust's Seasearch and Shoresearch volunteer surveys were invaluable in identifying key sites for protection.



Dahlia anemone © Paul Naylor



Roadside nature reserve © Kent Wildlife Trust

Landowners: *Working together to win for wildlife*

The Trust continued its work to restore and reconnect wildlife habitats during 2011, bringing 673 hectares into management that benefits wildlife by working with 58 landowners.

Two new projects to benefit wetland wildlife were started in 2011: in West Kent, work began along the River Eden to restore riverside habitats and improve water quality, and in East Kent work took place with farmers to improve habitat for the rare and endangered Shining Ram's-Horn Snail.

During the course of the year, the network of Roadside Nature Reserves was further extended and the proportion of Local Wildlife Sites in conservation management was increased.

Seal © Tony Fishman





Inspiring and empowering people

The following activities helped people enjoy nature, learn about wildlife and take action to make a difference...

Engaging people at our Visitor Centres:

The Trust welcomed over 61,000 people to its Visitor Centres during 2011, with a further 2,400 enjoying the 44 family activities held during the school holidays in August.

The environment around the Visitor Centre at Bough Beech was improved, with the creation of scrapes and ponds, a viewing platform and the erection of a new bird hide.

At the Sevenoaks Wildlife Reserve, little-ringed plover and lapwing both bred successfully on the islands in front of the public hide, providing a great view for visitors. Kingfisher bred in the newly scraped sand quarry face and also provided a great spectacle from the Carter hide on the north lake, where they were regularly seen fishing.



Bough Beech nature reserve © Ray Lewis



Blean WildArt Trail © Ray Lewis



Queendown Warren nature reserve © Ray Lewis

The Wild Art Trail:

An exciting development in the Blean

In West Blean the exciting WildArt Trail was opened to the public during 2011 as part of the wider Blean restoration project. Designed with the help of the local community – with schoolchildren providing many of the ideas for the wild art designs – the Trail was produced by local artists and craftsmen.

Events: Activities for all

During the course of the year, over 9,000 people attended events around the County. At Queendown Warren, visitors were treated to a sheepdog display and livestock talks, whilst those attending the Festival of Wildlife enjoyed guided walks, small mammal detection sessions and a wide range of children's activities.



Blean Forest School © Kent Wildlife Trust

Education: Inspiring future wildlife supporters

The Education Team worked with just under 7,500 school pupils in 2011, exceeding income targets by 21%. Teacher satisfaction levels were exceptionally high, with 98% rating their experience as either 'Good' or 'Excellent'. For schools unable to afford the costs of travel, outreach visits were made by the Education Officers, with over 4,400 pupils benefiting from this service. In addition, a total of 566 adults attended the Study Day programme.

Living Landscapes and Living Seas: Spreading the word

Through a wide range of activities - including workshops for landowners, a site restoration project with a local youth group, family events, a visitor centre exhibition and a 112 km coastal cycle ride - the Living Landscapes Team engaged over 1600 people during 2011.



Tour de Fish cycle ride © Kent Wildlife Trust



Adonis blue translocation © Ray Lewis

Volunteers:

A vital resource

A total of 984 volunteers were registered with the Trust at the close of December 2011. Throughout the year, the Volunteer Development Officer played a key role in facilitating links between volunteers and staff and also in organising 'welcome days' and 'thank-you' events.

As a result of funding from GrantScape and the Heritage Lottery Fund, opportunities were provided for ten trainee wardens to develop essential reserve management skills and gain valuable experience for a future career in nature conservation.



Romney Marsh Visitor Centre community garden © Ray Lewis

Wildlife Gardening Award Scheme:

Creating corridors for wildlife

The Wildlife Gardening Award Scheme is designed to help create corridors for wildlife by encouraging individuals and groups to improve the biodiversity of their gardens, school grounds, churchyards, allotments and community spaces. The scheme received 189 entries in 2011.

Resourcing

Considerable effort was taken during the year to grow support, boost income streams and extend influence...

Membership:

Over 31,000 supporters

Membership subscriptions continue to be a vital source of core funding for the Trust, with a total of 2,220 new memberships secured in 2011. This brought the total membership cohort to 31,408 at the 31st December. Despite the most challenging recruitment conditions experienced in many years, the Trust succeeded in ending the year nine memberships up on the previous year.

The Trust also continued to develop its Corporate Membership Scheme, with 39 new Corporate Members recruited.

Becoming an individual or corporate member is now easier than ever – supporters can join securely on our brand new website:

www.kentwildlifetrust.org.uk

or by calling our membership team directly on **01622 662012**. We remain grateful to our members for their help in promoting the benefits of Trust membership to others.



Adonis blue butterfly © Selwyn Dennis



Group visit to Ham Fen © Ray Lewis

Local Groups: Providing invaluable support

The Local Groups network had a busy year in 2011, organising a wide range of talks, guided walks and events, including a highly successful 'Apple Day' at Bough Beech in October. Local Groups continue to be invaluable in raising awareness of the Trust and providing support through their fundraising activities.



Blue Bell Hill nature reserve © Beth Hukins



Nashenden Down arable weeds © Kent Wildlife Trust

Legacies:

Remembering wildlife

The Trust was grateful to receive just under £975,000 in legacy donations during 2011, with a further 15 pledges made for future support.

Bequests to Kent Wildlife Trust – however large or small – help us to ensure that our stunning natural heritage is safeguarded for future generations. These gifts are also tax-free and are therefore especially valuable, as every penny goes towards protecting wildlife.

Fundraising:

Support for new projects

A total of just under £300,000 to support new projects was secured during 2011, including – among many others – £120,395 Big Lottery Funding for a Community Garden at Romney Marsh Visitor Centre and £79,280 to deliver the Water Framework Directive on the River Eden.

Old Park Hill became the latest Trust nature reserve in 2011, when agreement was reached with the Port of Dover Harbour Board. Trust supporters responded magnificently to an appeal by donating in excess of £32,000 to help with establishment and habitat management costs. Other appeals – including support for the costs of a Reserve Warden and improvements at The Larches nature reserve – brought the total donations to over £92,000.



Romney Marsh Visitor Centre © Ray Lewis

Trading:

Kent Wildlife Enterprises

Visitor Centre trading achieved an income of over £99,000 in 2011, exceeding expectations. Although retail income showed a slight reduction on 2010 levels, catering income grew by 22% on the previous year.

Looking forward

A new Business Plan has recently been developed to guide Kent Wildlife Trust's activities in the period 2012 – 15. Having drawn together – under the title of 'People Engagement' – all activities aimed at engaging public audiences (including marketing, membership, fundraising, education, visitor centres and volunteering), key priorities of the plan will be to further raise the profile of the Trust and increase public support for its work, both practical and financial.

Other guiding principles of the Plan include:

- Continued coordination of activities to improve the cost effectiveness of income generation.
- Reduction of the gap between operational income and expenditure, driven principally by an increase in membership subscription income.
- Further increases in the number of Local Wildlife Sites under positive management.
- Full integration of the Living Landscapes, Living Seas vision throughout the Trust's work, bringing a widely shared ambition to KWT's conservation work and developing synergies with People Engagement.
- Retention of a strong set of skills for defending the County's wildlife.
- Continued defence against the threats posed to our wildlife by national policy and legislation through the work of our Conservation and Policy team.
- Further development of the Education Service in order to engage and inspire more young people and their families.



Membership recruitment © Kent Wildlife Trust



Bluebells © Beth Hukins



Working with landowners © Kent Wildlife Trust



Support from organisations

Kent Wildlife Trust has once again benefited from the generosity of charitable trusts, funding bodies and companies. We would particularly like to thank:

Companies:

A Cut Above Tree Services Limited
 A R Adams & Sons Ltd
 Advo Group Ltd
 Allhallows Leisure Park
 Andrews Garage
 Arabella Bianco
 Arriba Wellness Club Live Life Well
 Axeworks
 Aylesford Metal Company Ltd
 BAM Nuttall Ltd
 Barclays Bank PLC
 Belmont International Ltd
 Berkeley Homes (Capital) PLC
 Best Western Donnington Manor Hotel
 Bishopsgate Business Advisory
 BNI Kent Limited
 Boys Hall
 Brett Group
 Bridgewood Manor Hotel
 Broadhembury Caravan & Camping Park
 Buckland Lake Reserve
 Fishery & Dive Centre
 Cartridge World
 Charis Technology Ltd
 Chart Hills Golf Club
 City Central Cleaning & Support Services
 Clip Clop Clobber
 Countrystyle Recycling
 Darcy Products
 Design Advantage
 Down to a Fine Art
 Down To Earth Trees Ltd
 DPM Facilities Limited
 Earl Street Employment Consultants
 EPPS Construction Limited
 Estover Energy
 Focus Computer Services
 Four Jays Group
 Fresca Group Limited
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 Garden of England Cottages
 Garden Ornaments Direct
 Gaza Timber
 Gravesham Trophy Centre
 Green-Earth Garden Services.com
 Gullands
 H & RH Escargots
 Hadlow Estate
 Headland Weald Limited
 Headley Brothers Ltd
 Heidi-Organic.co.uk
 Hillborough Properties Ltd
 Howfield Manor Hotel
 Hugh Lowe Farms Ltd

Hunton Engineering Design Ltd
 Iffin Farmhouse
 J Breheny Contractors Ltd
 Jarman Solicitors
 Kings Hill Golf Ltd
 Lafarge Aggregates Limited
 Lafarge Cement UK
 Laser Transport International Ltd
 Lazy Days Living
 Liberty Property Trust UK Limited
 Mastercolour
 My Parties
 Network Rail (CTRL) Ltd
 Nizels Golf Club
 Northforeland Golf Club
 Otaga Limited
 Palace Farm Hostel & Campsite
 Palmstead Nurseries
 Peter Norris (Haulage) Limited
 Prestige Tree Care
 R & W Coaching
 Readie Construction Ltd
 Recoop Renewable Energy Ltd
 Royal St Georges
 Southern Water PLC
 Sovereign Forestry Contractors
 Squires Delf & Associates Limited
 Squires Young Associates
 Sutton & East Surrey Water plc
 Sweeep Kusaoski Ltd.
 Swiftcure Limited
 T J Gardening & Landscapes
 Taylor Wimpey South West Thames
 Thanet S D S
 Thanet Waste Services Ltd
 The BarnYard
 The Bowl Inn
 The Cleaning Clinic
 The Cock Inn
 The Copy Shoppe
 The Dog & Duck Leisure Parks
 The Ecovillage (Sust Ltd)
 The English Cottage Garden Nursery Ltd
 The Marquis at Alkham
 The Marsh Christian Trust
 The Net
 The Potted Garden Nursery
 The Quex Park Estates Co Ltd
 The Shurland Hotel
 The Utility Warehouse Discount Club (Maidstone)
 This Art of Mine Ltd.
 Tilfen Land
 Touchtrees Ltd
 Tower Design & Print Limited
 Tregothnan Kent
 UK Power Networks (Operations) Ltd
 UPG Printer Group Ltd

Ventureprint.Com
 Veolia Water South East
 Viridor Ltd.
 Warners Law LLP
 Wienerberger Ltd
 Wildthing Wildlife Consultants
 WM Lilloco & Son Limited
 Woodlands Management Consultant
 Woodlands Manor Golf Club
 Worldwide Fruit Ltd

Charitable Trusts, foundations and other funding bodies

Arcadia
 Ashford Borough Council
 BBC Wildlife Fund
 Biffaward
 Big Lottery Fund Local Food
 Big Lottery Fund Reaching Communities
 Boxley Parish Council
 Canterbury City Council
 Coda Wildlife Trust
 Cory Environmental Trust in Britain
 Defra WFD Delivery Fund
 GrantScape
 Heritage Lottery Fund
 High Weald AONB
 Istock Cory Environmental Trust
 Interreg IVA Channel Programme
 Interreg IVA 2 Seas Programme
 Kent Community Foundation
 Kent County Council
 Kent County Council Local Schemes Fund
 Kent County Council Member Community Grant
 Lafarge Aggregates and Concrete Ltd UK
 Little Cheyne Court Wind Farm Community Fund
 Magnox South
 Marine Conservation Society
 Million Ponds
 Natural England
 Biodiversity Action Fund
 Sevenoaks District Local Strategic Partnership
 Shepway District Council
 SITA Trust
 South East Water
 The Banister Charitable Trust
 The Bernard Sunley Charitable Foundation
 The Beryl Evetts and Robert Luff Animal Welfare Trust
 The Brook Trust Fund
 The Cobtree Charity Trust Limited
 The David Fenton 1989 Charitable Trust
 The D'Oyly Carte Charitable Trust
 The Esmee Fairbairn Foundation
 The Fishmongers' Company Charitable Trust
 The Francis Wildlife Charitable Foundation
 The Garfield Weston Foundation
 The Godinton Charitable Trust
 The Jill and Kenneth Rush Charitable Trust
 The Phillips Fund
 The St Mary's Charity
 The Stonewall Park Charitable Trust
 The Swire Charitable Trust
 The Tory Family Foundation
 The Tubney Charitable Trust
 The WH & A Hawkins Charitable Trust
 Yorkshire Building Society Charitable Foundation

Financial Review

Treasurer's Statement

The Trust's financial performance for the year was pleasing, especially in the context of financial uncertainty both in the sector and generally. Total income exceeded expenditure by £528,000 which although less than in 2010, was admirable in the circumstances. Whilst recruitment of new members was difficult, we experienced low attrition and were able to finish the year with subscription income that was up 2.6% on 2010.

Once again we were the beneficiaries of legacies totalling nearly £975,000. These have assisted us to continue to deliver excellent work for wildlife in the County and we are indebted and grateful to those whose foresight and generosity enables us to enhance and expand our work long after they have gone.

The value of the Trust's investment portfolio has decreased slightly and this is monitored very closely by the Trustees. The Trust also reviews the risk register regularly, has adopted a formal policy in line with the Bribery Act 2010, and has clear policies regarding financial reserves and public benefit. The performance of the Trust is also measured against the Business and Strategic Plan revised during the year.

Balance sheets at 31 December 2011

	Group 2011 £	Group 2010 £	Charity 2011 £	Charity 2010 £
Fixed assets				
Tangible assets	6,538,977	6,415,007	6,538,977	6,415,007
Investments	1,218,557	1,255,642	1,218,657	1,255,742
	7,757,534	7,670,649	7,757,634	7,670,749
Current assets				
Stocks	21,517	22,525	-	-
Debtors	884,427	982,489	900,368	999,934
Short term deposits	1,917,650	1,414,069	1,917,650	1,414,069
Cash at bank and in hand	580,197	719,710	564,940	702,719
	3,403,791	3,138,793	3,382,958	3,116,722
Creditors: amounts falling due within one year	454,207	584,450	450,441	579,446
Net current assets	2,949,584	2,554,343	2,932,517	2,537,276
Net assets	10,707,118	10,224,992	10,690,151	10,208,025
Restricted funds				
Capital funds	4,517,470	4,517,470	4,517,470	4,517,470
Endowment funds	62,361	61,744	62,361	61,744
Other	1,553,857	1,624,653	1,553,857	1,624,653
Income funds				
Designated funds	4,188,127	3,542,936	4,188,127	3,542,936
General funds - charity	368,336	461,222	368,336	461,222
- subsidiary	16,967	16,967	-	-
	10,707,118	10,224,992	10,690,151	10,208,025

These summarised financial statements contain information from both the Statement of Financial Activities and the Balance Sheet for the year ended 31st December 2011 but are not the full statutory report and accounts. The full financial statements are approved by Trustees and subsequently submitted to the Charity Commission and Companies House. Copies may be obtained from Kent Wildlife Trust's head office at Tyland Barn.

Consolidated summary income & expenditure account for the year ended 31 December 2011

	Capital land restricted funds £	Other restricted funds £	Unrestricted £	Total 2011 £	Total 2010 £
Incoming resources					
Donations, legacies, fundraising and similar incoming resources		42,110	1,402,935	1,445,045	964,129
<i>Activities in furtherance of the charity's aims:</i>					
Membership subscriptions			852,059	852,059	830,252
Reserves management		100,204	240,617	340,821	969,145
Projects		1,024,985	-	1,024,985	1,312,429
Conservation, policy and consultancy			64,568	64,568	317,880
Education, volunteering and visitor engagement (including trading)		57,897	181,881	239,778	219,826
<i>Activities to generate funds:</i>					
Investment income		617	48,105	48,722	48,224
Other incoming resources				0	5,560
Total incoming resources	0	1,225,813	2,790,165	4,015,978	4,667,445
Resources expended					
<i>Cost of generating funds:</i>					
Marketing and publicity	-	42,110	517,002	559,112	559,160
		42,110	517,002	559,112	559,160
<i>Charitable expenditure:</i>					
Membership services and recruitment		-	253,914	253,914	282,228
Reserves acquisition and management	-	45,009	517,561	562,570	689,976
Projects		1,024,985		1,024,985	1,416,106
Conservation, policy and consultancy	-	134,935	349,564	484,499	483,030
Education, volunteering and visitor engagement (including trading)	-	48,952	516,750	565,702	577,664
Governance costs	-		36,711	36,711	32,706
Total resources expended	0	1,295,991	2,191,502	3,487,493	4,040,870
Net incoming resources before losses and transfers	0	(70,178)	598,663	528,485	626,575
Gross transfers between funds			-	-	-
Net incoming resources before revaluation and investment asset disposals	0	(70,178)	598,663	528,485	626,575
Unrealised gains / (losses)	-	-	(46,358)	(46,358)	78,719
Net movement in funds	0	(70,178)	552,305	482,127	705,294
Funds at the start of the year	4,517,470	1,686,397	4,021,125	10,224,992	9,519,699
Funds at the end of the year	4,517,470	1,616,218	4,573,430	10,707,119	10,224,993

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